

# Public-Private Partnerships (P3) Basics Overview



**Draft Agenda for August 5 and 6, 2017**  
 2017 Legislative Summit, Boston  
 Room: TBD

## DAY 1

SESSION	DESCRIPTION	FACILITATOR
	<b>WELCOME, INTRODUCTIONS, AND OVERVIEW OF THE TRAINING (1:30 – 1:45)</b>	Jen Brickett, BATIC Institute: An AASHTO Center for Excellence and Douglas Shinkle, National Conference of State Legislatures
<b>1</b>	<b>Key Challenges and Opportunities (1:45 – 2:30) 45 mins</b> <ul style="list-style-type: none"> <li>What is a P3?</li> <li>Why Consider a P3?</li> </ul>	Deborah Brown, WSP   Parsons Brinckerhoff
<b>2</b>	<b>Key Components of State P3 Programs (2:30 – 3:15) 45 mins</b> <ul style="list-style-type: none"> <li>Enabling Legislation</li> <li>Organizational Capacity</li> <li>Pipeline of Potential P3 Project Candidates</li> </ul>	Jim Taylor, Mercator Advisors
<b>BREAK (3:15-3:30)</b>		
<b>3</b>	<b>Key Processes (3:30 – 4:15) 45 mins</b> <ul style="list-style-type: none"> <li>Introduction to Procurement</li> <li>Introduction to Contract Management and Oversight</li> </ul>	Deborah Brown, WSP   Parsons Brinckerhoff
	<b>Day 1: Closing Speaker (4:15 – 5:00) 45 mins</b>	TBD

## DAY 2

SESSION	DESCRIPTION	FACILITATOR
	<b>QUICK WELCOME AND REMINDERS (8:30 – 8:40)</b>	Jen Brickett, BATIC Institute: An AASHTO Center for Excellence and Douglas Shinkle, National Conference of State Legislatures
<b>4</b>	<b>Managing Project Risk (8:40 – 9:25) 45 mins</b> <ul style="list-style-type: none"> <li>Rationale/Methodology for Risk Transfer</li> <li>Overview of Typical Project Risks</li> </ul>	Jim Taylor, Mercator Advisors
<b>5</b>	<b>Potential Value of Private Financing and Federal Credit Assistance (9:25 – 10:00) 35 mins</b> <ul style="list-style-type: none"> <li>Funding and P3 Financing</li> <li>Project Financing Examples</li> </ul>	Jim Taylor, Mercator Advisors
<b>BREAK (10:00-10:10)</b>		

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- 6** **Value for Money (10:10 – 10:45) 35 mins** Deborah Brown, WSP | Parsons Brinckerhoff
- What is Value for Money?
  - How is Value Created through P3?
  - Application in Decision-Making
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**Day 2: Closing Panel (10:45 – 11:45) 60 mins** TBD

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**WRAP-UP AND KEY TAKEAWAYS (11:45-12:00)** Deborah Brown, WSP | Parsons Brinckerhoff and Jim Taylor, Mercator Advisors

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