

RAIL-SERVED SITE SELECTION

Rail Advisory Group

ASSHTO

September 2018
Miami

We Speak Rail

Is This a Good Site?



Land is not a site!

What Makes a Good Rail Served Site?

Rail Served Industrial Parks

- Shovel Ready
- Utilities to the Industrial Park
- Road network to major highway
- Expedited permitting process
- Diverse workforce

Make Economic Development Happen



Identify Shovel
Ready Sites



Create a Site
Inventory



Market the Site
Inventory

Market Opportunity



\$1.2B

- 2016 CSX Customers Spend on real estate along CSX Tracks



\$960 M

- 2016 NS Customers Spend on real estate along NS Tracks



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